



# SecurITy Services

**Do you feel like you are constantly fighting technology fires?  
We can help. It's time to get rid of old IT and start practicing SecurITy.**

## Step 1: Assess

Figure out what's broken and why.

In order to fix problems, we start by figuring out what is causing the issues you're experiencing. It is impossible to fix a problem if you don't know what's causing it. Kalki's SecurITy Consulting will find the root cause of the problems in your environment and provide you with a roadmap for how to fix them.

### People

- Are my end users putting me at risk?
- Do my employees know how to properly handle the business' data?
- Do I have the technical expertise I need on my team?
- Do I have the necessary processes in place to manage technology?

### Technology

- Can my network be accessed by people I don't want?
- Am I leaving my technology open to attack?
- Do I have control of who has access to what inside of the business?
- Am I wasting money on technology?
- Why am I experiencing downtime on my important business applications?

### Organization

- How can I reduce downtime and keep business running smoothly?
- Is your technology strategy in line with your business goals and objectives?
- What is the organization's culture toward technology?
- How can you reduce the cost of IT and/or increase the ROI of your current technology?

## Step 2: Respond

Fix what's broken.

Once we've found where the problems are, it's time to get to work on fixing them. We prioritize the changes to your environment to meet business goals and our SecurITy Consulting services get you back up and running right away.

### Improve what you have.

- Improve the use and increase ROI of existing tools
- Update and improve technology processes and procedures
- Educate your staff
- Streamline your technology environment

### Add what you need.

- Select the right technologies to meet business goals
- Update outdated technology
- Create repeatable processes and procedures for managing technology projects and changes
- Prepare your business to handle future incidents

## What is SecurITy?

SecurITy is IT transformed. By integrating security and risk management practices into technology decision making, strategy and implementation, we are redefining what you can expect from IT. SecurITy is reliable, consistent and empowers your business to perform at its best.

## Step 3: Monitor

### Keep it working.

Now that we've got your environment fixed, it's time to keep it that way! We'll always focus on security so you don't have to. Kalki Security Managed Services takes the technology responsibility off your shoulders, so that you can do what you do best - growing your business. We offer a round-the-clock dedicated and fully accountable security-focused IT team to monitor and manage your security strategy in line with your business needs.

#### Monitor

- Track and audit user activity
- Respond to incidents as they occur
- Measure performance of Security processes and programs

#### Manage

- Regularly update and improve your Security program
- Proactively manage risk
- Maintain updated procedures and technology
- Stay on top of regulation changes

## Our Services

### Security Consulting

#### Security Assessments

Unforeseen changes in regulation, natural disasters and cyber-related incidents can take a massive toll on your small-to-medium sized business (SMB). You can't afford to have the lights off. Not for a minute. Our assessments identify what you need to get business back up and running and keep it that way. We'll help you assess what you need to fix problems you know of, those you aren't aware of and identify future issues that are likely to trip you up.

#### Security Program Implementation

Security starts with people and processes: all of the technology in the world can't save you from insecure practices! Creating a Security Strategy starts at the top and is an integral part of the entire organization and its culture. We will help you define the roles, responsibilities and put in place the framework to transform your IT from reactive to proactive.

#### Education & Awareness

A company's employees can be its greatest security weakness... or its greatest strength. Investing in user awareness and training, or choosing not to, can have a huge impact on bottom line. It's important to make every one of your employees a guardian of your business' data, and we can help!

We provide education programs for employees of all levels and will help you implement company-wide awareness campaigns to get your business thinking Security.

#### Technology Implementation

Selecting the right technology tools to fit your needs and budget is a challenging task for small-to-medium sized businesses (SMBs). Creative solutions and implementation of key technologies can improve the ROI of your technology spend and keep your business running smoothly. That's where we come in! We will help implement and support Security technology tools.

*“We were most impressed at [Kalki's] agility as well as the breadth and depth of their expertise.”*  
- Kalki client

### Security Managed Services

Kalki Security Managed Services bridges the gaps in your organization and we take the responsibility for technology off your shoulders, so that you can focus on what you do best - growing your businesses. We offer a round-the-clock, dedicated and fully accountable security-focused IT team to monitor and manage your Security Strategies in line with your business needs, so you can know that your future is protected.

### Security Staffing

Hiring technical talent requires technical knowledge. Management often understands the need for technical expertise but may not know the different technical skillsets required to successfully run the organization's IT department. Kalki has an extensive pool of hand-selected experts whose skills have been rigorously vetted. We offer flexible timelines, helping augment gaps in your staff in 3 month intervals depending upon your needs. Leverage our extensive knowledge base at a fraction of the cost of full-time hires.

## About Kalki

The security industry has always favored safeguarding larger companies - leaving the numerous small-to-medium sized businesses (SMBs) to either fend for themselves or to find that there are very few affordable or practical solutions to protect them.

Kalki was founded specifically to serve the needs of the 'underserved', by offering effective, affordable, expert security-focused IT advice to SMBs who want to protect their futures. Our Security Services provide our customers with the right tools, processes and skills to ensure that their future is protected.